



Owen J. Rouse

SENIOR VICE PRESIDENT & PARTNER

RESPONSIBILITIES

Owen Rouse is responsible for the two key components of the firm's activities: capital raising and investment sales. On the investment side he focuses on representing clients in the purchase and sale of commercial real estate and the on capital side the identification of equity sources that align with the profile of the firm's projects. Additionally, he sits on the firm's Management and Investment Committees, playing an active role in the strategy and direction of the company.

EXPERTISE

Mr. Rouse's 30-year career in commercial real estate has covered several disciplines including lending, acquisition, disposition, construction, appraisal, portfolio management, loan workouts and various consulting assignments.

As the director of Manekin's brokerage division from 2002-2008, Mr. Rouse led 21 commercial real estate brokers in three offices – Baltimore, Columbia, and Southern Maryland – in transacting leasing business for both tenants and landlords locally, regionally and nationally. His career experience in investment sales included approximately \$800 million in overall transaction volume (acquisitions/dispositions) in all the major property types.

Prior to joining Manekin in 1995, Mr. Rouse was employed by Alex. Brown Realty Advisors, which through a series of mergers now operates as Jones Lang LaSalle / LaSalle Investment Management. During his 11-year tenure at Alex. Brown, he served as an advisor to public pension systems nationwide with responsibilities that included analysis, underwriting and acquisition of real estate assets, through and including asset and portfolio management.

AFFILIATIONS / CIVIC INVOLVEMENT

A former president of the local chapter of the National Association of Office and Industrial Properties, Mr. Rouse is served as 2010 President of CORFAC International, one of world's largest commercial real estate services organizations.

Mr. Rouse is a guest lecturer at the Berman School of Real Estate at Johns Hopkins University, has served on the Advisory Board for the Sellinger School of Business at Loyola College, and currently serves on the President's Advisory Council for Stevenson University. He is currently serving as board member for Chesapeake Habitat for Humanity and for the Saint Joseph Medical Center Foundation.

EDUCATION

A resident of Baltimore, Mr. Rouse holds a Bachelor's Degree with a concentration in Urban Planning from McDaniel College (formerly Western Maryland College) and a Masters in Business Administration from the Sellinger School of Business at Loyola College in Maryland.

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